TORRENT PHARMACEUTICALS LIMITED

| PARTI [Rs. in Crores except per share data] |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Standalone Audited Results for the Quarter and Year Ended 31-M ar-2014 |  |  |  |  |  |
| Particulars | Quarter ended |  |  | Year ended |  |
|  | 31-Mar-2014 | 31-Dec-2013 | 31-Mar-2013 | 31-Mar-2014 | 31-Mar-2013 |
| Income from operations <br> Net sales (Net of excise duty) (see note 2) Other operating income | 937 17 | 709 24 | 703 67 | 3221 144 | 2618 149 |
| Net income from operations | 954 | 733 | 770 | 3365 | 2767 |
| Expenses |  |  |  |  |  |
| Cost of materials consumed | 222 | 228 | 224 | 876 | 797 |
| Purchases of stock-in-trade | 26 | 25 | 23 | 93 | 293 |
| Changes in inventories of finished goods, work-inprogress and stock-in-trade | (4) | (20) | (24) | 31 | (110) |
| Employee benefits expense | 102 | 105 | 98 | 419 | 366 |
| Depreciation and amortisation expense | 20 | 20 | 20 | 79 | 72 |
| Other expenses | 270 | 223 | 200 | 887 | 742 |
| Total expenses | 636 | 581 | 541 | 2385 | 2160 |
| Profit from operations before other income, finance costs and exceptional items | 318 | 152 | 229 | 980 | 607 |
| Other income | 9 | 10 | 15 | 36 | 132 |
| Profit from ordinary activities before finance costs and exceptional items | 327 | 162 | 244 | 1016 | 739 |
| Finance costs | 19 | 16 | 10 | 58 | 37 |
| Profit from ordinary activities after finance costs but before exceptional items | 308 | 146 | 234 | 958 | 702 |
| Exceptional item | - | - | 37 | - | 37 |
| Profit from ordinary activities before tax | 308 | 146 | 197 | 958 | 665 |
| Tax expense | 56 | 32 | 44 | 196 | 119 |
| Net Profit for the period | 252 | 114 | 153 | 762 | 546 |
| Paid-up equity share capital (Face value of Rs. 5 each) (see note 3) | 85 | 85 | 42 | 85 | 42 |
| Reserves excluding Revaluation Reserves | - | - | - | 2205 | 1609 |
| Earnings per share (of Rs. 5/- each) (not annualised): (see note 3) |  |  |  |  |  |
| Basic | 14.89 | 6.74 | 9.04 | 45.05 | 32.29 |
| Diluted | 14.89 | 6.74 | 9.04 | 45.05 | 32.29 |


| PART II |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Select Information for the Quarter and Year Ended 31-M ar-2014 |  |  |  |  |  |
| PARTICULARS OF SHAREHOLDING | Quarter ended |  |  | Year ended |  |
|  | 31-Mar-2014 | 31-Dec-2013 | 31-Mar-2013 | 31-Mar-2014 | 31-Mar-2013 |
| Public shareholding <br> - Number of shares <br> - Percentage of shareholding | 48216000 $28.49 \%$ | 48216000 $28.49 \%$ | 24108000 $28.49 \%$ | 48216000 $28.49 \%$ | $\begin{array}{r} 24108000 \\ 28.49 \% \end{array}$ |
| Promoters and Promoter Group Shareholding <br> (a) Pledged / Encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) - Percentage of shares (as a \% of the total share capital of the company) | Nil Nil Nil | Nil Nil Nil | Nil Nil Nil | Nil Nil Nil | Nil Nil Nil |
| (b) Non - encumbered |  |  |  |  |  |
| - Number of shares | 121006720 | 121006720 | 60503360 | 121006720 | 60503360 |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) - Percentage of shares (as a \% of the total share capital of the company) | 100.00\% <br> 71.51\% | $\begin{array}{r} 100.00 \% \\ 71.51 \% \end{array}$ | $100.00 \%$ $71.51 \%$ | $100.00 \%$ $71.51 \%$ | $100.00 \%$ $71.51 \%$ |
| INVESTOR COMPLAINTS | Quarter ended |  |  |  |  |
|  | 31-Mar-2014 |  |  |  |  |
| Pending at the beginning of the quarter | Nil |  |  |  |  |
| Received during the quarter | Nil |  |  |  |  |
| Disposed of during the quarter | Nil |  |  |  |  |
| Remaining unresolved at the end of the quarter | Nil |  |  |  |  |

## Notes:

1 The above results were reviewed by the Audit Committee and approved by the Board of Directors, in their respective meetings held on 09-M ay-2014. There is no qualification in the Auditor's Report on this statement of financial results.

2 The Company operates a solitary business segment viz. pharmaceuticals, comprising mainly manufacture of branded formulations. A further breakdown of pharmaceutical sales is given below.
[Rs. in Crores]

| Particulars | Quarter ended |  |  | Year ended |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 31-Mar-2014 | 31-Mar-2013 | Growth \% | 31-Mar-2014 | 31-Mar-2013 | Growth \% |
| (A) Sales in India |  |  |  |  |  |  |
| Branded sales | 258 | 220 | $17 \%$ | 1176 | 1035 | $14 \%$ |
| Contract manufacture | 78 | 68 | $15 \%$ | 279 | 231 | $21 \%$ |
| Others | 2 | 4 | - | 7 | 12 | - |
| Total sales in India | $\mathbf{3 3 8}$ | $\mathbf{2 9 2}$ | $\mathbf{1 6} \%$ | $\mathbf{1 4 6 2}$ | $\mathbf{1 2 7 8}$ | $\mathbf{1 4 \%}$ |
| (B) Sales outside India | $\mathbf{6 0 0}$ | $\mathbf{4 1 2}$ | $\mathbf{4 6} \%$ | $\mathbf{1 7 6 6}$ | $\mathbf{1 3 4 7}$ | $\mathbf{3 1 \%}$ |
| Total sales (A+B) | $\mathbf{9 3 8}$ | $\mathbf{7 0 4}$ | $\mathbf{3 3} \%$ | $\mathbf{3 2 2 8}$ | $\mathbf{2 6 2 5}$ | $\mathbf{2 3} \%$ |
| Less: Excise duty | 1 | 1 | - | 7 | 7 | - |
| Net sales | $\mathbf{9 3 7}$ | $\mathbf{7 0 3}$ | $\mathbf{3 3} \%$ | $\mathbf{3 2 2 1}$ | $\mathbf{2 6 1 8}$ | $\mathbf{2 3} \%$ |

3 The earnings per share has been restated for comparative periods consequent to issue of bonus shares in the ratio of 1:1 on 25-Jul-2013.
4 The Board of Directors have proposed final equity dividend of Rs. 5.00 (previous year Rs. 7.00 ) per equity share of Rs 5.00 each fully paid up, in addition to interim dividend of Rs 5.00 (previous year Rs. 6.00) per equity share. Total dividend for the current year is Rs. 10.00 (previous year Rs. 13.00) per equity share, post issue of bonus shares in the ratio of $1: 1$ on 25 -Jul- 2013 . In addition Rs 10.00 per share was paid as special dividend in previous year for commemorating four decades of business operations of the Company, taking the total dividend for the year 2012-13 to Rs 23.00 per share.

5 The Company has entered into a definitive binding agreement, on 13-Dec-2013, with Elder Pharmaceuticals Limited to acquire its Identified Branded Formulations Business in India and Nepal on a going concern basis for a consideration of Rs. 2004 crores. Both the parties are in the process of taking applicable regulatory approvals and satisfying with various Conditions Precedent.

6 Standalone Statement of Assets and Liabilities

| Particulars | [Rs. in Crores] |  |
| :---: | :---: | :---: |
|  | Audited |  |
|  | $\begin{gathered} \hline \text { As at } \\ \text { 31-Mar-2014 } \end{gathered}$ | $\begin{array}{\|c} \hline \text { As at } \\ \text { 31-Mar-2013 } \end{array}$ |
| EQUITY AND LIABILITIES |  |  |
| Shareholders' funds |  |  |
| Share capital | 85 | 42 |
| Reserves and surplus | 2205 | 1609 |
| Sub-total - Shareholders' funds | 2290 | 1651 |
| Non-current liabilities |  |  |
| Long-term borrowings | 744 | 454 |
| Deferred tax liabilities (net) | 47 | 57 |
| Other long-term liabilities | 10 | 10 |
| Long-term provisions | 74 | 71 |
| Sub-total - Non-current liabilities | 875 | 592 |
| Current liabilities |  |  |
| Short-term borrowings | 210 | 125 |
| Trade payables | 480 | 450 |
| Other current liabilities | 338 | 330 |
| Short-term provisions | 139 | 208 |
| Sub-total - Current liabilities | 1167 | 1113 |
| TOTAL-EQUITY AND LABILITIES | 4332 | 3356 |
| ASSETS |  |  |
| Non-current assets |  |  |
| Fixed assets | 1344 | 1068 |
| Non-current investments | 149 | 147 |
| Long-term loans and advances | 106 | 53 |
| Other non-current assets | 61 | 24 |
| Sub-total - Non-current assets | 1660 | 1292 |
| Current assets |  |  |
| Current investments | 172 | 43 |
| Inventories | 695 | 697 |
| Trade receivables | 1317 | 831 |
| Cash and cash equivalents | 218 | 278 |
| Short-term loans and advances | 81 | 69 |
| Other current assets | 189 | 146 |
| Sub-total - Current assets | 2672 | 2064 |
| TOTAL-ASSETS | 4332 | 3356 |

7 The figures for the comparative periods have been regrouped, wherever necessary, to make them comparable with the figures for the current periods.

8 The Company has also prepared and published consolidated financial results for the quarter and year ended 31-M ar-2014.

For TORRENT PHARM ACEUTICALS LIMITED

