

## TORRENT PHARMACEUTICALS LIMITED

Regd. Office: Torrent House, Off Ashram Road, Ahmedabad-380 009

## CONSOLIDATED FINANCIAL RESULTS

| PART I   |                           |               |              | [Rs. in I                      | acs except pe | er share data]          |  |
|--|---------------------------|---------------|--------------|--------------------------------|---------------|-------------------------|--|
| Statement of Consolidate   | ed Results for            | the Quarter a | nd Half Year | Ended 30-Sej                   | p-2012        |                         |  |
| Particulars  | Quarter ended (Unaudited) |               |              | Half year ended<br>(Unaudited) |               | Year ended<br>(Audited) |  |
|  | 30-Sep-2012               | 30-Jun-2012   | 30-Sep-2011  | 30-Sep-2012                    | 30-Sep-2011   | 31-Mar-2012             |  |
| Income from operations   |                           |               |              |                                |               |                         |  |
| Net sales (Net of excise duty) (see note 3)                              | 74717                     | 73560         | 65596        | 148277                         | 126694        | 259441                  |  |
| Other operating income   | 3005                      | 3131          | 2892         | 6136                           | 6013          | 10151                   |  |
| Total income from operations (net)                                       | 77722                     | 76691         | 68488        | 154413                         | 132707        | 269592                  |  |
| Expenses   |                           |               |              |                                |               |                         |  |
| Cost of materials consumed   | 21222                     | 20292         | 15952        | 41514                          | 31582         | 65118                   |  |
| Purchases of stock-in-trade<br>Changes in inventories of finished goods, | 7466                      | 6444          | 6050         | 13910                          | 11484         | 21534                   |  |
| work-in-progress and stock-in-trade                                      | (6996)                    | (4740)        | 209          | (11736)                        | (1265)        | (340)                   |  |
| Employee benefits expense  | 15554                     | 15306         | 12983        | 30860                          | 25570         | 53372                   |  |
| Depreciation and amortisation expense                                    | 2029                      | 2013          | 2007         | 4042                           | 4026          | 8173                    |  |
| Other expenses   | 24943                     | 23793         | 18937        | 48736                          | 35952         | 79843                   |  |
| Total expenses   | 64218                     | 63108         | 56138        | 127326                         | 107349        | 227700                  |  |
| Profit from operations before other income,                              |                           |               |              |                                |               |                         |  |
| finance costs and exceptional items                                      | 13504                     | 13583         | 12350        | 27087                          | 25358         | 41892                   |  |
| Other income   | 1232                      | 1402          | 839          | 2634                           | 1986          | 4451                    |  |
| Profit from ordinary activities before                                   |                           |               |              |                                |               |                         |  |
| finance costs and exceptional items                                      | 14736                     | 14985         | 13189        | 29721                          | 27344         | 46343                   |  |
| Finance costs  | 798                       | 942           | 997          | 1740                           | 2019          | 3945                    |  |
| Profit from ordinary activities after                                    |                           |               |              |                                |               |                         |  |
| finance costs but before exceptional items                               | 13938                     | 14043         | 12192        | 27981                          | 25325         | 42398                   |  |
| Exceptional item   | _                         | _             | -            | _                              | _             | 6536                    |  |
| Profit from ordinary activities before tax                               | 13938                     | 14043         | 12192        | 27981                          | 25325         | 35862                   |  |
| Tax expense  | 3091                      | 3739          | 2115         | 6830                           | 4989          | 7232                    |  |
| Net Profit for the period  | 10847                     | 10304         | 10077        | 21151                          | 20336         | 28630                   |  |
| Minority interest  | 122                       | 119           | 78           | 241                            | 85            | 226                     |  |
| Net Profit after taxes and minority interest                             | 10725                     | 10185         | 9999         | 20910                          | 20251         | 28404                   |  |
| Paid-up equity share capital   |                           |               |              |                                |               |                         |  |
| (Face value of Rs. 5 each)   | 4231                      | 4231          | 4231         | 4231                           | 4231          | 4231                    |  |
| Reserves excluding Revaluation Reserves                                  | _                         | _             | _            | _                              | _             | 115151                  |  |
| Earnings per share (of Rs. 5/- each) (not annualised):                   |                           |               |              |                                |               |                         |  |
| Basic  | 12.67                     | 12.04         | 11.81        | 24.71                          | 23.93         | 33.57                   |  |
| Diluted  | 12.67                     | 12.04         | 11.81        | 24.71                          | 23.93         | 33.57                   |  |

| PART II  |                               |                               |                               |                               |                               |                               |  |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
| Select Information for the Quarter and Half Year Ended 30-Sep-2012   |                               |                               |                               |                               |                               |                               |  |
| BARTICUL ARCOE CHAREHOLDING  | Quarter ended                 |                               |                               | Half year ended               |                               | Year ended                    |  |
| PARTICULARS OF SHAREHOLDING  | 30-Sep-2012                   | 30-Jun-2012                   | 30-Sep-2011                   | 30-Sep-2012                   | 30-Sep-2011                   | 31-Mar-2012                   |  |
| Public shareholding  |                               |                               |                               |                               |                               |                               |  |
| - Number of shares   | 24109500                      | 24109500                      | 24109500                      | 24109500                      | 24109500                      | 24109500                      |  |
| - Percentage of shareholding   | 28.49%                        | 28.49%                        | 28.49%                        | 28.49%                        | 28.49%                        | 28.49%                        |  |
| Promoters and Promoter Group Shareholding (a) Pledged / Encumbered - Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company) | Nil<br>Nil<br>Nil             | Nil<br>Nil<br>Nil             | Nil<br>Nil<br>Nil             | Nil<br>Nil<br>Nil             | Nil<br>Nil<br>Nil             | Nil<br>Nil<br>Nil             |  |
| <ul> <li>(b) Non - encumbered</li> <li>Number of shares</li> <li>Percentage of shares (as a % of the total shareholding of promoter and promoter group)</li> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>      | 60501860<br>100.00%<br>71.51% | 60501860<br>100.00%<br>71.51% | 60501860<br>100.00%<br>71.51% | 60501860<br>100.00%<br>71.51% | 60501860<br>100.00%<br>71.51% | 60501860<br>100.00%<br>71.51% |  |
| total shale capital of the company)  | 71.5170                       | 71.5170                       | 71.5170                       | /1.51/0                       | /1.51/0                       | 71.5170                       |  |

| INVESTOR COMPLAINTS                            |     | r ended<br>o-2012 |
|--|-----|-------------------|
| Pending at the beginning of the quarter        | Nil |                   |
| Received during the quarter                    | 1   |                   |
| Disposed of during the quarter                 | 1   |                   |
| Remaining unresolved at the end of the quarter | Nil |                   |

## Notes:

- 1 The above results were reviewed by the Audit Committee and approved by the Board of Directors, in their respective meetings held on 26-Oct-2012. The statutory auditors have carried out limited review of the results for the quarter and half year ended 30-Sep-2012. There is no adverse observation in the limited review report on this statement of financial results.
- 2 The statement of financial results consolidate the financial results of fifteen wholly owned subsidiaries and two partnership firms with that of the Company.

3 The Company operates a solitary business segment viz. pharmaceuticals, comprising mainly manufacture of branded formulations. A further breakdown of pharmaceutical sales is given below.

[Rs. in Lacs]

|                         |                           |             |          |                             |             |          | [IX3. III Lacs          |
|-------------------------|---------------------------|-------------|----------|-----------------------------|-------------|----------|-------------------------|
| Particulars             | Quarter ended (Unaudited) |             |          | Half year ended (Unaudited) |             |          | Year ended<br>(Audited) |
|                         | 30-Sep-2012               | 30-Sep-2011 | Growth % | 30-Sep-2012                 | 30-Sep-2011 | Growth % | 31-Mar-2012             |
| (A) Sales in India      |                           |             |          |                             |             |          |                         |
| Branded sales           | 27425                     | 23848       | 15%      | 55448                       | 48491       | 14%      | 91670                   |
| Contract manufacture    | 5633                      | 5514        | 2%       | 10384                       | 11647       | (11%)    | 24271                   |
| Others                  | 126                       | 164         | -        | 378                         | 223         | -        | 658                     |
| Total sales in India    | 33184                     | 29526       | 12%      | 66210                       | 60361       | 10%      | 116599                  |
| (B) Sales outside India | 41733                     | 36199       | 15%      | 82438                       | 66556       | 24%      | 143322                  |
| Total sales (A+B)       | 74917                     | 65725       | 14%      | 148648                      | 126917      | 17%      | 259921                  |
| Less: Excise duty       | 200                       | 129         | _        | 371                         | 223         | _        | 480                     |
| Net sales               | 74717                     | 65596       | 14%      | 148277                      | 126694      | 17%      | 259441                  |

4 Consolidated Statement of Assets and Liabilities

[Rs. in Lacs]

|                                     |                      | [Rs. in La           |
|-------------------------------------|----------------------|----------------------|
|                                     | Unaudited            | Audited              |
| Particulars                         | As at<br>30-Sep-2012 | As at<br>31-Mar-2012 |
| EQUITY AND LIABILITIES              |                      |                      |
| Shareholders' funds                 |                      |                      |
| Share capital                       | 4231                 | 4231                 |
| Reserves and surplus                | 140104               | 115151               |
| Sub-total - Shareholders' funds     | 144335               | 119382               |
| Minority interest                   | 562                  | 350                  |
| Non-current liabilities             | 202                  | 550                  |
| Long-term borrowings                | 23922                | 32206                |
| Deferred tax liabilities (net)      | 6112                 | 7709                 |
| Other long-term liabilities         | 616                  | 380                  |
| Long-term provisions                | 12067                | 11045                |
| Sub-total - Non-current liabilities | 42717                | 51340                |
|                                     |                      | 0.10.10              |
| Current liabilities                 | 6546                 | 12012                |
| Short-term borrowings               | 6546                 | 13812                |
| Trade payables                      | 79025                | 86345                |
| Other current liabilities           | 29534                | 29100                |
| Short-term provisions               | 7241                 | 7025                 |
| Sub-total - Current liabilities     | 122346               | 136282               |
| TOTAL - EQUITY AND LIABILITIES      | 309960               | 307354               |
| ASSETS                              |                      |                      |
| Non-current assets                  |                      |                      |
| Fixed assets                        | 102146               | 91564                |
| Non-current investments             | 3752                 | 3752                 |
| Deferred tax assets (net)           | 1179                 | 2565                 |
| Long-term loans and advances        | 5192                 | 6137                 |
| Other non-current assets            | 1824                 | 4625                 |
| Sub-total - Non-current assets      | 114093               | 108643               |
| Current assets                      |                      |                      |
| Current investments                 | 8125                 | 8652                 |
| Inventories                         | 73501                | 53155                |
| Trade receivables                   | 56087                | 52280                |
| Cash and cash equivalents           | 38132                | 67428                |
| Short-term loans and advances       | 6603                 | 5646                 |
| Other current assets                | 13419                | 11550                |
| Sub-total - Current assets          | 195867               | 198711               |
| TOTAL - ASSETS                      | 309960               | 307354               |

5 Summary details of stand-alone audited financial results of Torrent Pharmaceuticals Limited:

[Rs. in Lacs]

| PARTICULARS                  | Quarter ended |             |             | Half yea    | Year ended  |             |
|------------------------------|---------------|-------------|-------------|-------------|-------------|-------------|
| TARTICULARS                  | 30-Sep-2012   | 30-Jun-2012 | 30-Sep-2011 | 30-Sep-2012 | 30-Sep-2011 | 31-Mar-2012 |
| Net sales & operating income | 68892         | 64910       | 50623       | 133802      | 101306      | 207604      |
| Profit before tax            | 19020         | 17481       | 8879        | 36501       | 21388       | 37070       |
| Profit after tax             | 16211         | 14752       | 7023        | 30963       | 16967       | 31125       |

- 6 The figures for the comparative periods have been regrouped, wherever necessary, to make them comparable with the figures for the current periods.
- 7 The standalone audited financial results for the quarter and half year ended 30-Sep-2012 are available on the Company's website at www.torrentpharma.com.

For TORRENT PHARMACEUTICALS LIMITED

sd/-

Place: Dahej, Gujarat Date: 26-Oct-2012 SAMIR MEHTA Executive Vice Chairman

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