| PART I [Rs. in Crores except per share data] |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Standalone Audited Results for the Quarter and Year ended 31-M ar-2015 |  |  |  |  |  |
| Particulars | Quarter ended |  |  | Year ended |  |
|  | 31-Mar-2015 | 31-Dec-2014 | 31-M ar-2014 | 31-Mar-2015 | 31-Mar-2014 |
| Income from operations |  |  |  |  |  |
| Net sales (Net of excise duty) (see note 2) | 878 | 796 | 937 | 3410 | 3221 |
| Other operating income | 19 | 10 | 17 | 66 | 144 |
| Net income from operations | 897 | 806 | 954 | 3476 | 3365 |
| Expenses |  |  |  |  |  |
| Cost of materials consumed | 248 | 253 | 222 | 968 | 876 |
| Purchases of stock-in-trade | 61 | 48 | 26 | 201 | 93 |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | (22) | (30) | (4) | (86) | 31 |
| Employee benefits expense | 145 | 125 | 102 | 507 | 419 |
| Depreciation and amortisation expense | 55 | 53 | 20 | 180 | 79 |
| Other expenses | 319 | 257 | 270 | 1042 | 887 |
| Total expenses | 806 | 706 | 636 | 2812 | 2385 |
| Profit from operations before other income and finance costs | 91 | 100 | 318 | 664 | 980 |
| Other income | 101 | 72 | 9 | 305 | 36 |
| Profit from ordinary activities before finance costs | 192 | 172 | 327 | 969 | 1016 |
| Finance costs | 47 | 50 | 19 | 173 | 58 |
| Profit from ordinary activities before tax | 145 | 122 | 308 | 796 | 958 |
| Tax expense | 42 | 19 | 56 | 173 | 196 |
| Net profit for the period | 103 | 103 | 252 | 623 | 762 |
| Paid-up equity share capital (Face value of Rs. 5 each) | 85 | 85 | 85 | 85 | 85 |
| Reserves excluding revaluation reserves | - | - | - | 2621 | 2205 |
| Earnings per share (of Rs. 5/ - each) (not annualised): |  |  |  |  |  |
| Basic | 6.12 | 6.05 | 14.89 | 36.83 | 45.05 |
| Diluted | 6.12 | 6.05 | 14.89 | 36.83 | 45.05 |


| PART II |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Select Information for the Quarter and Year ended 31-Mar-2015 |  |  |  |  |  |
| PARTICULARS OF SHAREHOLDING | Quarter ended |  |  | Year ended |  |
|  | 31-M ar-2015 | 31-Dec-2014 | 31-M ar-2014 | 31-Mar-2015 | 31-Mar-2014 |
| Public shareholding <br> - Number of shares <br> - Percentage of shareholding <br> Promoters and Promoter group Shareholding <br> (a) Pledged/Encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) <br> (b) Non-encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) <br> INVESTOR COM PLAINTS |  |  |  |  |  |
|  | 48658000 | 48216000 | 48216000 | 48658000 | 48216000 |
|  | 28.75\% | 28.49\% | 28.49\% | 28.75\% | 28.49\% |
|  |  |  |  |  |  |
|  | Nil | Nil | Nil | Nil | Nil |
|  |  |  |  |  |  |
|  | Nil | Nil | Nil | Nil | Nil |
|  | Nil | Nil | Nil | Nil | Nil |
|  |  |  |  |  |  |
|  | 120564720 | 121006720 | 121006720 | 120564720 | 121006720 |
|  | 100\% | 100\% | 100\% | 100\% | 100\% |
|  | 71.25\% | 71.51\% | 71.51\% | 71.25\% | 71.51\% |
|  | Quarter ended |  |  |  |  |
|  | 31-M ar-2015 |  |  |  |  |
| Pending at the beginning of the quarter Received during the quarter Disposed of during the quarter Remaining unresolved at the end of the quarter | Nil |  |  |  |  |
|  | Nil |  |  |  |  |
|  | Nil |  |  |  |  |
|  | Nil |  |  |  |  |

## Notes:

1 The above results were reviewed by the Audit Committee and approved by the Board of Directors, in their respective meetings held on $15-\mathrm{M}$ ay-2015. There is no qualification in the Auditors Report on this statement of financial results.

2 The Company operates a solitary business segment viz. pharmaceuticals, comprising mainly manufacture of branded formulations. A further breakdown of pharmaceutical sales is given below.
[Rs. In Crores]

| Particulars | Quarter ended |  |  | Year ended |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 31-Mar-2015 | 31-Mar-2014 | Growth \% | 31-Mar-2015 | 31-Mar-2014 | Growth \% |
| (A) Sales in India |  |  |  |  |  |  |
| Branded sales* | 399 | 258 | $55 \%$ | 1620 | 1176 | $38 \%$ |
| Contract manufacture | 63 | 78 | $(19 \%)$ | 254 | 279 | $(9 \%)$ |
| Others | 2 | 2 | - | 8 | 7 | - |
| Total sales in India | $\mathbf{4 6 4}$ | $\mathbf{3 3 8}$ | $\mathbf{3 7 \%}$ | $\mathbf{1 8 8 2}$ | $\mathbf{1 4 6 2}$ | $\mathbf{2 9 \%}$ |
| (B) Sales outside India | $\mathbf{4 1 6}$ | $\mathbf{6 0 0}$ | $\mathbf{( 3 1 \% )}$ | $\mathbf{1 5 3 6}$ | $\mathbf{1 7 6 6}$ | $\mathbf{( 1 3 \% )}$ |
| Total sales (A+B) | $\mathbf{8 8 0}$ | $\mathbf{9 3 8}$ | $\mathbf{( 6 \% )}$ | $\mathbf{3 4 1 8}$ | $\mathbf{3 2 2 8}$ | $\mathbf{6 \%}$ |
| Less: Excise duty | 2 | 1 | - | 8 | 7 | - |
| Net sales | $\mathbf{8 7 8}$ | $\mathbf{9 3 7}$ | $\mathbf{( 6 \% )}$ | $\mathbf{3 4 1 0}$ | $\mathbf{3 2 2 1}$ | $\mathbf{6 \%}$ |

* Current quarter and year ended, includes sales from acquired branded domestic formulations business in India.

Excluding this sales growth for quarter and year ended would have been $23 \%$ and $16 \%$, respectively.

3 Standalone Statement of Assets and Liabilities

| Particulars | [Rs. in Crores] |  |
| :---: | :---: | :---: |
|  | Audited |  |
|  | $\begin{array}{\|c} \text { As at } \\ \text { 31-M ar-2015 } \end{array}$ | $\begin{gathered} \text { As at } \\ \text { 31-Mar-2014 } \end{gathered}$ |
| EQUITY AND LIABILITIES |  |  |
| Shareholders' funds |  |  |
| Share capital | 85 | 85 |
| Reserves and surplus | 2621 | 2205 |
| Sub-total - Shareholders' funds | 2706 | 2290 |
| Non-current liabilities |  |  |
| Long-term borrowings | 2185 | 744 |
| Deferred tax liabilities (net) | 189 | 47 |
| Other long-term liabilities | 7 | 10 |
| Long-term provisions | 97 | 74 |
| Sub-total - Non-current liabilities | 2478 | 875 |
| Current liabilities |  |  |
| Short-term borrowings | 100 | 210 |
| Trade payables | 629 | 480 |
| Other current liabilities | 426 | 338 |
| Short-term provisions | 169 | 139 |
| Sub-total - Current liabilities | 1324 | 1167 |
| TOTAL - EQUITY AND LIABILITIES | 6508 | 4332 |
| ASSETS |  |  |
| Non-current assets |  |  |
| Fixed assets | 3391 | 1344 |
| Non-current investments | 150 | 149 |
| Long-term loans and advances | 186 | 106 |
| Other non-current assets | 50 | 61 |
| Sub-total - Non-current assets | 3777 | 1660 |
| Current assets |  |  |
| Current investments | 283 | 172 |
| Inventories | 781 | 695 |
| Trade receivables | 1194 | 1317 |
| Cash and cash equivalents | 70 | 218 |
| Short-term loans and advances | 103 | 81 |
| Other current assets | 300 | 189 |
| Sub-total - Current assets | 2731 | 2672 |
| TOTAL-ASSETS | 6508 | 4332 |

4 The Board of Directors have proposed final equity dividend of Rs. 6.25 (previous year Rs. 5.00 ) per equity share of Rs 5.00 each fully paid up, in addition to interim dividend of Rs 5.00 (previous year Rs. 5.00 ) per equity share. Total dividend for the current year is Rs. 11.25 (previous year Rs. 10.00) per equity share
5 The Company has signed a share purchase agreement on 5-May-2015, to acquire $100 \%$ stake in Zyg Pharma Private Limited, a Company engaged in manufacturing of dermatological formulations.

6 The Company has also prepared and published consolidated financial results for the quarter and year ended 31-M ar2015.

