

**Laboratorios Torrent, S. A. de C. V.**  
**(Subsidiary of Torrent Pharmaceuticals Limited)**

Financial statements

March 31, 2021 and 2020

(With the Independent Auditors' Report Thereon)





**KPMG Cárdenas Dosal, S.C.**  
Manuel Ávila Camacho 176 P1,  
Reforma Social, Miguel Hidalgo,  
C.P. 11650, Ciudad de México.  
Teléfono: +01 (55) 5246 8300  
kpmg.com.mx

## Independent Auditors' Report

The Board of Directors and Stockholders  
Laboratorios Torrent, S. A. de C. V.:

### *Opinion*

We have audited the financial statements of Laboratorios Torrent, S. A. de C. V. (the Company), which comprise the statements of financial position as at March 31, 2021 and 2020, and the statements of comprehensive income, changes in stockholders' equity and cash flows for the years then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Laboratorios Torrent, S. A. de C. V. as at March 31, 2021 and 2020, and its results and its cash flows for the years then ended, in accordance with Mexican Financial Reporting Standards (FRS).

### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Mexico, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Emphasis of Matter*

As described in note 3(m) to the accompanying financial statements, the sales carried out with five main customers represented approximately 80 % and 77%, in 2021 and 2020 respectively; the main supplier is its parent company, from which the Company made 100% of the Company's total purchases of finished goods. Our opinion is not modified in respect of this matter.

### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with FRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

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In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

*Auditors' Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.

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- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KPMG CARDENAS DOSAL, S. C.

A handwritten signature in blue ink, consisting of several overlapping loops and horizontal strokes, positioned below the printed name.

C.P.C. Rodrigo Arturo López Trejo

Mexico City, April 27, 2021.



**Laboratorios Torrent, S. A. de C. V.**  
(Subsidiary of Torrent Pharmaceuticals Limited)

Statements of financial position

March 31, 2021 and 2020

(Mexican pesos)

<b>Assets</b>	<b>2021</b>	<b>2020</b>	<b>Liabilities and stockholders' equity</b>	<b>2021</b>	<b>2020</b>
Current assets:			Current liabilities:		
Cash (note 4)	\$ 43,103,269	18,769,634	Lease Liability ( note 14)	\$ 2,752,674	5,379,197
Accounts receivables, net (note 7)	30,017,090	35,807,170	Trade accounts payable	1,887,064	4,505,236
Torrent Pharmaceuticals Limited, parent company (note 8)	1,697,396	1,462,596	Other liabilities	5,068,736	3,147,131
Other receivables (note 9)	10,984,585	11,786,346	Accruals (note 13)	8,638,728	8,763,217
Inventories, net (note 10)	13,128,881	7,457,266	Employee statutory profit sharing	3,411,716	1,852,150
Prepayments (note 11)	<u>3,199,612</u>	<u>6,085,533</u>	Torrent Pharmaceuticals Limited, parent company (note 8)	<u>13,551,370</u>	<u>13,164,792</u>
Total current assets	102,130,833	81,368,545	Total current liabilities	35,310,288	36,811,723
Furniture, equipment and leasehold improvements, net (note 12)	4,096,194	4,550,310	Lease liability, excluding current lease liability (note 14)	2,519,988	5,109,606
Other assets	1,119,162	1,120,904	Employee benefits (note 15)	<u>8,338,845</u>	<u>4,958,874</u>
Right of use Property, plant and equipment (note 14)	4,875,697	10,044,033	Total liabilities	<u>46,169,121</u>	<u>46,880,203</u>
Deferred Income Tax (note 16)	11,291,625	-	Stockholders' equity (note 17):		
			Capital stock	74,741,000	74,741,000
			Retainig earnings (deficit)	<u>2,603,390</u>	<u>(24,537,411)</u>
			Total Stockholders' equity	77,344,390	50,203,589
			Commitment and contingencies (note 19)		
	<u>\$ 123,513,511</u>	<u>97,083,792</u>		<u>\$ 123,513,511</u>	<u>97,083,792</u>

See accompanying notes to financial statements.



**Laboratorios Torrent, S. A. de C. V.**  
(Subsidiary of Torrent Pharmaceuticals Limited)

Statements of Comprehensive Income

Years ended March 31, 2021 and 2020

(Mexican pesos)

	<u><b>2021</b></u>	<u><b>2020</b></u>
Net revenue (note 18)	\$ 157,817,991	136,541,600
Cost of goods sold (notes 8 and 18)	<u>32,680,532</u>	<u>30,238,427</u>
Gross profit	125,137,459	106,303,173
General expenses (notes 8 and 18)	99,502,407	100,431,910
Other income, net	<u>487,531</u>	<u>164,661</u>
Operating income	<u>26,122,583</u>	<u>6,035,924</u>
Financial result:		
Interest income	776,986	901,968
Foreign exchange gain (loss), net	<u>218,964</u>	<u>(11,025)</u>
Financial result, net	<u>995,950</u>	<u>890,943</u>
Net income before income tax expenses	<u>27,118,533</u>	<u>6,926,867</u>
Income taxes (note 16):		
Current	8,489,583	2,119,502
Deferred	<u>(11,291,625)</u>	<u>-</u>
Total income taxes	<u>(2,802,042)</u>	<u>2,119,502</u>
Net income	<u>29,920,575</u>	<u>4,807,365</u>
Other Comprehensive Income - Resmesurment of employee benefits (note 15)	<u>(2,779,773)</u>	<u>142,696</u>
Comprehensive income	<u><u>\$ 27,140,802</u></u>	<u><u>4,950,061</u></u>

See accompanying notes to financial statements.



**Laboratorios Torrent, S. A. de C. V.**  
(Subsidiary of Torrent Pharmaceuticals Limited)

Statements of changes in stockholders' equity

Years ended March 31, 2021 and 2020

(Mexican pesos)

	<b>Capital stock</b>	<b>Retainig earnings (deficit)</b>	<b>Other comprehensive Income</b>	<b>Total stockholders' equity</b>
Balances as of March 31, 2018	\$ 74,741,000	(36,491,552)	(197,693)	38,051,755
Net comprehensive income (loss)	-	-	(19,311)	(19,311)
Net income	<u>-</u>	<u>7,221,084</u>	<u>-</u>	<u>7,221,084</u>
Balances as of March 31, 2019	74,741,000	(29,270,468)	(217,004)	45,253,528
Net comprehensive Income (loss)	-	-	142,696	142,696
Net income	<u>-</u>	<u>4,807,365</u>	<u>-</u>	<u>4,807,365</u>
Balances as of March 31, 2020	74,741,000	(24,463,103)	(74,308)	50,203,589
Net comprehensive Income (loss)	-	-	(2,779,773)	(2,779,773)
Net income	<u>-</u>	<u>29,920,575</u>	<u>-</u>	<u>29,920,575</u>
Balances as of March 31, 2021	\$ <u>74,741,000</u>	<u>5,457,472</u>	<u>(2,854,081)</u>	<u>77,344,391</u>

See accompanying notes to financial statements.



**Laboratorios Torrent, S. A. de C. V.**  
(Subsidiary of Torrent Pharmaceuticals Limited)

Statements of cash flows

Years ended March 31, 2021 and 2020

(Mexican pesos)

	<b><u>2021</u></b>	<b><u>2020</u></b>
Cash flows from operating activities:		
Net income	\$ 27,118,533	6,926,867
Items relating to investing activities:		
Depreciation y amortization	830,391	826,754
Depreciation of ROU	5,422,187	4,946,155
Interest on lease	719,351	989,233
Interest income	<u>(776,986)</u>	<u>(901,968)</u>
Subtotal	33,313,476	12,787,040
Accounts receivable	5,790,080	(14,375,988)
Accounts receivable from parent company	(234,800)	1,982,735
Other receivables	801,761	(3,053,043)
Inventories	(5,671,615)	4,400,817
Prepayments	2,885,921	(4,042,611)
Trade accounts payable	(2,707,287)	2,810,775
Other liabilities	(3,692,465)	(52,247)
Accruals	(124,488)	3,393,123
Income taxes paid	(2,875,514)	-
Changes in direct employee benefits and employee statutory profit sharing paid	2,159,764	2,473,133
Accounts payable to parent company	<u>386,578</u>	<u>3,021,333</u>
Net cash provided by operating activities	<u>30,031,411</u>	<u>9,345,067</u>
Cash flows from investing activities:		
Capital expenditures	(376,275)	(164,508)
Increase (decrease) in other non-current assets	1,742	(92,583)
Payment on lease obligation	(6,100,229)	(5,490,618)
Interest received	<u>776,986</u>	<u>901,968</u>
Net cash used in investing activities	<u>(5,697,776)</u>	<u>(4,845,741)</u>
Net increase in cash and cash equivalents	24,333,635	4,499,326
Cash and cash equivalents:		
At beginning of year	<u>18,769,634</u>	<u>14,270,308</u>
At end of year	<u>\$ 43,103,269</u>	<u>18,769,634</u>

See accompanying notes to financial statements.





**Laboratorios Torrent, S. A. de C. V.**  
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Notes to financial statements

For the years ended March 31, 2021 and 2020

(Mexican pesos)

**(1) Description of business-**

Laboratorios Torrent, S. A. de C. V. (the Company) is a company incorporated under the laws of Mexico. The address of the Company's is Av. Insurgentes Sur No. 2453, Floor 8, Col. Tizapan, Z.C. 01090, in Mexico City. The Company is a subsidiary of Torrent Pharmaceuticals Limited, with which it carries out all of the transactions described in note 8.

The Company principally is involved in the import, commercialization and distribution of pharmaceuticals products and operates primarily in Mexico City.

**(2) Financial statement authorization and presentation-**

**Authorization**

On April 27, 2021, Mr. Ketan Bharatbhai Shah, Chief Financial Officer and Mr. Sanjay Singh, General Director, authorized the issuance of the accompanying financial statements and related notes thereto.

The accompanying financial statements were prepared considering the reporting period of its Parent Company which is comprised from April 1<sup>st</sup> to March 31<sup>st</sup>. Therefore, these financial statements will be used by its Parent Company for consolidation purposes only. The Company prepares financial statements to comply with certain legal and tax requirements in Mexico, considering its normal operation cycle, which comprises from January 1<sup>st</sup> to December 31<sup>st</sup> of each fiscal year.

In accordance with the General Corporations Law and the bylaws of Laboratories Torrent, S. A. de C. V., the stockholders are empowered to modify the financial statements after issuance. The accompanying financial statements will be submitted to the next Stockholders' Meeting for approval.

**Basis of preparation**

**a) Statement of compliance**

The accompanying financial statements have been prepared in accordance with Mexican Financial Reporting Standards (Mex FRS).

**b) Use of estimates and judgments**

The preparation of financial statements requires Management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

Assumptions and estimation uncertainties.

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**Laboratorios Torrent, S. A. de C. V.**  
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Notes to financial statements

(Mexican pesos)

Information about assumptions and estimation uncertainties as of March 31, 2021 that have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities in the next financial year is included in the notes mentioned in the following notes:

- Note 3(l) – revenue recognition: estimate of discounts and expected returns.
- Note 13 – carrying amount of furniture, equipment and leasehold improvements determination of estimated useful lives.
- Note 15 – measurement of defined benefit obligations: key actuarial assumptions.
- Note 16 – recognition of deferred tax assets: availability of future taxable profit against which deductible temporary differences and tax losses carried forward can be utilized.
- Note 4 – leases: whether an arrangement contains a lease.

Measurement of fair values

A number of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Company has an established control framework with respect to the measurement of fair values.

**c) Functional and reporting currency**

The aforementioned financial statements are presented in Mexican pesos (reporting currency), which is the same as the local currency and the functional currency.

For purposes of disclosure, "pesos" or "\$" means Mexican pesos, and "dollars" or "US\$" means U. S. dollars.

**d) Statement of income presentation**

The Company opted for reporting comprehensive income in a single statement that includes all the items that comprise net income, other comprehensive income (OCI) and equity in the OCI of investees, entitled "Statement of Comprehensive Income"

Given that the Company is an commercial, ordinary costs and expenses are presented based on their function, to arrive at the gross profit margin. Additionally, the "Operating income" line item is included, which results from subtracting the cost of goods sold and expenses from net sales, as this line item is considered to provide a better understanding of the Company's economic and financial performance. Furthermore, the "Other income, net" line item is included as it is deemed convenient for reporting amounts of activities other than the Company's operating activities.

**(3) Summary of significant accounting policies-**

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, and have been applied consistently by the Company.

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**Laboratorios Torrent, S. A. de C. V.**  
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Notes to financial statements

(Mexican pesos)

**(a) Cash-**

Cash consist of checking accounts, foreign currency and other highly liquid instruments. At the date of the financial statements, interest income and foreign exchange gains and losses are included in the statement of comprehensive income.

**(b) Financial instruments-**

i. Recognition and initial measurement

Financial assets and liabilities - including accounts receivable and payable - are initially recognized when these assets are originated or acquired, or when these liabilities are issued or assumed, both contractually.

Financial assets and financial liabilities (unless it is an account receivable or payable without a significant financing component) are measured and initially recognized at fair value, in the case of financial assets or liabilities not measured at fair value with changes through OCI, plus the transaction costs directly attributable to acquisition or issuance, when subsequently measured at amortized cost. An account receivable without a significant financing component is initially measured at the transaction price.

ii. Classification and subsequent measurement

Financial assets

Upon initial recognition, financial assets are classified in the following categories, according to the business model and the characteristics of the contractual cash flows therefrom, as follows:

- Accounts receivable, which includes *accounts receivable* derived from the sale of goods and services and *other accounts receivable* derived from activities other than the sale of goods and services.

The classification of financial assets is based on both the business model and the characteristics of the contractual cash flows therefrom. According to the business model, a financial asset or a class of financial assets (a portfolio), can be managed under:

- A model that seeks to recover contractual cash flows (consisting of principal and interest).
- A business model that seeks, both the recovery of contractual cash flows as in the previous model as well as obtaining profit through the sale of financial assets, necessitating a combined management model for these financial assets.
- A model that seeks maximum return through the purchase and sale of financial assets.

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets, in which case all affected financial assets are reclassified to the new category at the time the change in the business model has occurred.

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**Laboratorios Torrent, S. A. de C. V.**  
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Notes to financial statements

(Mexican pesos)

The reclassification of investments in financial instruments between categories is applied prospectively as of the date of change in the business model, without modifying any previously recognized income, such as interest or impairment losses.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not classified as measured at fair value through income:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. (Only Payment of the Principal and Interest, or SPPI for its initials).

All financial assets not classified as measured at amortized cost or fair value through OCI as described above are measured at fair value through income. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at fair value through OCI as at fair value through income if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

*Financial assets - Business model assessment:*

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- The stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Company's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated- e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- The frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Company's continuing recognition of the assets,

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**Laboratorios Torrent, S. A. de C. V.**  
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Notes to financial statements

(Mexican pesos)

*Financial liabilities - Classification, subsequent measurement and gains and losses*

Financial liabilities are initially recognized at fair value and subsequently are measured at amortized cost. Interest income and gains and losses on translation of foreign currency are recognized in income. Any gain or loss on derecognition of accounts is recognized in income.

Derecognition

Financial assets

The Company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Company enters into transactions whereby it transfers assets recognized in its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognized.

Financial liabilities

The Company derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expire. The Company also derecognizes a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognized at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognized in income.

iv. Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

v. Impairment

*Financial instruments*

The Company recognizes loss allowances for ECLs on: financial assets measured at amortized cost.

The Company measures loss allowances at an amount equal to lifetime ECLs.

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**Laboratorios Torrent, S. A. de C. V.**  
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Notes to financial statements

(Mexican pesos)

Loss allowances for trade receivable and contract assets are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due, except in cases where the Company has information that the risk has not increased significantly.

The Company considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as realizing security (if any is held); or
- the financial asset is more than 90 days past due, or when the Company has reasonable and supported information to consider that a longer term is a more appropriate criterion.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument, about past events, current conditions and forecasts of future economic conditions.

12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months). The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

#### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive).

ECLs are discounted at the effective interest rate of the financial asset.

#### Write-off

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. For individual customers, the Company has a policy of writing off the gross carrying amount when the financial asset is 30 days past due, based on historical experience of recoveries of similar assets. For corporate customers, the Company individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

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**Laboratorios Torrent, S. A. de C. V.**  
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Notes to financial statements

(Mexican pesos)

**(c) Inventories and cost of sales-**

Inventories are measured at the lower of cost and net realizable value. The cost is determined using the acquisition cost.

Unit cost is determined using the formula of average cost.

Cost of sales represents the cost of inventories at the time of sale, increased, as applicable, for reductions in the net realizable value of inventories during the year.

The Company records the necessary allowances for inventory impairment arising from damaged, obsolete or slow-moving inventories or any other reason indicating that the carrying amount will exceed the future revenues expected from use or realization of the inventory items.

**(d) Prepayments-**

Mainly include prepayments for services that are received after the date of the statement of financial position and in the ordinary course of operations.

**(e) Furniture, equipment and leasehold improvements-**

Furniture and equipment are recorded at acquisition cost.

Depreciation on furniture and equipment is calculated on the straight-line method over the estimated useful lives of the assets as determined by the Company's Management. The annual depreciation rates of the principal asset classes are as shown as follows:

	<b>Useful life Years</b>	<b>Rates of depreciation</b>
Computer equipment	3	30%
Office furniture and equipment	10	10%
Lease Hold improvement	10	10%

Leasehold improvements are amortized over the useful life of the improvement or the related contract term, whichever is shorter.

Minor repairs and maintenance costs are expensed as incurred.

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**Laboratorios Torrent, S. A. de C. V.**  
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Notes to financial statements

(Mexican pesos)

**(f) Leases-**

At inception of a contract, the Company assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset the Company uses the definition of a lease in FRS D-5

At commencement or on modification of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for leases of property, machinery and transport equipment in which you are a lessee, the Company has elected not to separate non-lease components and account for the lease and associated non-lease components as a single lease component.

The Company recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises present value of lease payment includes the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Company by the end of the lease term or the cost of the right-of-use asset reflects that the Company will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;

The lease liability is measured at amortized cost using the effective interest method. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

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The Company presents right-of-use assets that do not meet the definition of investment property in lease assets and lease liabilities in the statement of financial position.

Short-term leases and leases of low-value assets

The Company has elected not to recognize right-of-use assets and lease liabilities for leases of low-value assets and short-term leases. The Company recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

As of March 31, 2021, no contracts qualifying as low value were identified.

**(g) Other assets-**

Other assets include mainly guaranty deposits and are stated at cost.

**(h) Impairment of furniture, equipment and leasehold improvements**

The Company evaluates the net carrying amount of furniture and equipment and other non-current assets, to determine whether there is an indication that the carrying amount exceeds the recoverable amount. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of the asset to future net revenues reasonably expected to be generated by the asset. If the net carrying amount of the asset exceeds the recoverable amount, the Company records the necessary provisions.

**(i) Accruals-**

Based on Management's estimates, the Company recognizes accruals for present obligations where the transfer of assets or the rendering of services is virtually inevitable and arises as a consequence of past events, principally salaries and other payments to personnel, fees and others which, as applicable, are recorded at present value.

**(j) Employee benefits-**

**Short-term direct benefits**

Short-term direct employee benefits are recognized in income of the period in which the services rendered are accrued. A liability is recognized for the amount expected to be paid if the Company has a legal or assumed obligation to pay this amount as a result of past services provided and the obligation can be reasonably estimated.

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## **Post-Employment Benefits**

### ***Defined benefit plans***

The Company's net obligation in relation to defined benefit plans for seniority premium and severance payments is calculated separately for each plan, estimating the amount of future benefits that employees have earned in the current and prior periods, and discounting this amount to its present value.

The obligations for defined benefit plans are calculated annually by actuaries using the projected unit credit method. When the calculation results in a potential asset for the Company, the recognized asset is limited to the present value of the economic benefits available in the form of future refunds of the plan or reductions in future contributions thereto. To calculate the present value of economic benefits, any minimum financing requirement should be considered.

The labor cost of current service, which represents the periodic cost of employee benefits for having completed one more year of working life based on the benefit plans, is recognized in operating expenses. Modifications to the plans that affect past service cost are recognized in income immediately in the year the modification occurs, with no possibility of deferral in subsequent years. Furthermore, the effects of events of liquidation or reduction of obligations in the period that significantly reduce future service cost and/or significantly reduce the population eligible for benefits, are recognized in income of the period.

Remeasurements (before actuarial gains and losses), resulting from differences between the projected and actual actuarial assumptions at the end of the period, are recognized when incurred in income of the period.

### ***(k) Income Tax (IT) and Employee Statutory Profit Sharing (ESPS)-***

IT and ESPS payable for the year are determined in conformity with the tax regulations in effect.

Deferred IT and ESPS are accounted for under the asset and liability method. Deferred taxes and ESPS assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and in the case of IT, for operating loss carryforwards and other recoverable tax credits. Deferred tax and ESPS assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax and ESPS assets and liabilities of a change in tax rates is recognized on the statement of comprehensive income in the period that includes the enactment date.

Current and deferred income taxes and ESPS are presented and classified in the results of operations of the period.

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**(I) Revenue from contracts with customers-**

Revenue is measured based on the consideration specified in a contract with a customer. The Company recognizes revenue when it transfers control over a good or service to a customer.

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies:

<b>Type of product/ service</b>	<b>Nature and timing of satisfaction of performance obligations, including significant payment terms</b>	<b>Revenue recognition</b>
Medicines	<p>Customers obtain control of products when the goods are delivered to and have been accepted at their premises.</p> <p>Invoices were recorded at the time of acceptance of the good. Invoices are generally payable within the first 30 days. Discounts are offered for newly launched products on the market.</p> <p>Some contracts allow the customer to return items. Returned goods are independently exchanged for new products. Cash refund is not offered.</p>	<p>Revenue is recognized when the goods are delivered and have been accepted by customers at their premises. For contracts that permit the customer to return an item, revenue is recognized to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur. Therefore, the amount of revenue recognized is adjusted for expected returns which are estimated based on the historical data of products. In these circumstances, a refund liability and a right to recover returned goods asset are recognized.</p> <p>The right to recover returned goods asset is measured at the former carrying amount of the inventory less any expected costs to recover goods.</p> <p>The refund liability is included in other payables and the right to recover returned goods is included in inventory.</p> <p>The Company reviews its estimate of expected returns at each reporting date and updates the amounts of the asset and liability accordingly.</p>
Providing services	<p>The company performs the renewal of records, quality analysis and translations of materials used in Bio-equivalency. Invoices for services are issued quarterly and are usually payable within 150 days.</p>	<p>Revenue is recognized over time as the services are provided.</p>

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**(m) Business and credit concentration-**

Sales made to Farmacos Nacionales, S. A. de C. V., Nadro, S. A. P. I de C. V., Rama Farmaceutica, S. A. de C. V., Farmacias Guadalajara, S. A. de C. V. and Casa Marzan, S. A. de C. V., represented 80% in 2021 and 77% en 2020, of the Company's net sales.

The main supplier is Torrent Pharmaceuticals Ltd, parent company, from which the Company made the 100% of the total purchases of finished goods in 2021 and 2020.

**(n) Financial results (FR)-**

The FR includes interest income and expense, and foreign exchange gains and losses.

Transactions in foreign currency are recorded at the exchange rate prevailing on the date of execution or settlement. Monetary assets and liabilities denominated in foreign currency are translated at the exchange rate in force at the statement of financial position date. Exchange differences arising from assets and liabilities denominated in foreign currencies are reported on the statement of operations.

**(o) Contingencies-**

Liabilities for loss contingencies are recorded when it is probable that a liability has been incurred and the amount thereof can be reasonably estimated. When a reasonable estimation cannot be made, disclosure is provided in the notes to the financial statements. Contingent revenues, earnings or assets are not recognized until realization is assured.

**(p) Measurement at fair value**

The 'fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the main market or, in its absence, in a more advantageous market. to which the Company has access on that date. The fair value of a liability reflects its risk of default.

Some of the Company's accounting policies and disclosures require the measurement of the fair values of both financial and non-financial assets and liabilities (see note 3 (b)).

When one is available, the Company measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is considered 'active' if transactions in assets or liabilities take place frequently and in sufficient volume to provide price information on a continuous basis.

If there is no quoted price in an active market, the Company uses valuation techniques that maximize the use of relevant observable input data and minimize the use of unobservable input data. The chosen valuation technique incorporates all the factors that market participants would consider when setting the price of a transaction.

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If an asset or liability measured at fair value has a buyer price and a seller price, the Company measures assets and long positions at a buyer price and liabilities and short positions at a seller price.

Normally the best evidence of the fair value of a financial instrument in the initial recognition is the transaction price, that is, the fair value of the consideration delivered or received. If the Company determines that the fair value at initial recognition differs from the transaction price and the fair value does not have a quoted price in an active market for an identical asset or liability, nor is it based on a valuation technique for which it is considered that unobservable input data is insignificant relative to measurement, the financial instrument is initially measured at fair value, adjusted to defer the difference between fair value at initial recognition and the transaction price. This difference is subsequently recognized in profit or loss using an appropriate basis over the life of the instrument, but never after the moment in which the valuation is fully supported by observable market data or the transaction has concluded.

**(4) Cash-**

Cash comprise the following:

	<b>2021</b>	<b>2020</b>
Petty cash	\$ 5,013	5,013
Bank	1,253,798	209,621
Investment	41,844,458	18,555,000
	<b>\$ 43,103,269</b>	<b>18,769,634</b>

**(5) Foreign currency exposure-**

Monetary liabilities denominated in dollars translated into the reporting currency, as of March 31, 2021 and 2020, are as follows:

	<b>U.S. dollars</b>	
	<b>2021</b>	<b>2020</b>
Current liabilities	\$ 19,588	6,338
	<b>Mexican pesos</b>	
	<b>2021</b>	<b>2020</b>
Current liabilities	\$ 407,898	153,908

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Transactions denominated in foreign currency were as follows:

	<b>U.S. dollars</b>	
	<b>2021</b>	<b>2020</b>
Expenses:		
Market research	\$ 69,114	80,596
Guarantee commission	3,750	3,750
Audit fees	43,800	37,000
General charges	18,336	52,801
Business Development	60,000	-

	<b>Euro</b>	
	<b>2021</b>	<b>2020</b>
Business Development	12,675	-

The exchange rates used in the various translation processes to the reporting currency at March 31, 2021 and 2020, were as follows:

		<b>Exchange rate</b>	
<b>Country of origin</b>	<b>Currency</b>	<b>2021</b>	<b>2020</b>
United States of America	Dollar	20.6047	24.2853

At April 27, 2021, date of issue of the financial statements, the exchange rate was \$19.8695.

At March 31, 2021, the Company did not have foreign exchange hedging instruments.

**(6) Financial risk management-**

**A. Accounting classifications and fair values**

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

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**Financial assets not measured at fair value**

March 31, 2021	Note 4, 7 & 8	Accounts and other receivables	Cash and cash equivalents
<b><i>Carrying amount**:</i></b>			
Financial assets measured at amortized cost (FICPI)		\$ 31,714,486	43,103,269
<b><i>Fair value:</i></b>			
Level 1		-	43,103,269
Level 2		31,714,486	-
Level 3		-	-
<b>Total</b>		<b>\$ 31,714,486</b>	<b>43,103,269</b>

**Financial liabilities not measured at fair value**

March 31, 2021	Note 14	Lease liabilities	Accounts payable and other payables*
<b><i>Carrying amount**:</i></b>			
Other financial liabilities		\$ 5,272,662	29,145,898
<b><i>Fair value:</i></b>			
Level 1		-	-
Level 2		5,272,662	29,145,898
Level 3		-	-
<b>Total</b>		<b>\$ 5,272,662</b>	<b>29,145,898</b>

**Financial assets not measured at fair value**

March 31, 2020	Note 4, 7 & 8	Accounts and other receivables	Cash and cash equivalents
<b><i>Carrying amount**:</i></b>			
Financial assets measured at amortized cost (FICPI)		\$ 37,269,766	18,769,634
<b><i>Fair value:</i></b>			
Level 1		-	18,769,634
Level 2		37,269,766	-
Level 3		-	-
<b>Total</b>		<b>\$ 37,269,766</b>	<b>18,769,634</b>

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**Financial liabilities not measured at fair value**

March 31, de 2020	Lease liabilities	Accounts payable and other payables*
	Note 14	
<b><i>Carrying amount**:</i></b>		
Other financial liabilities	\$ 10,488,803	29,580,376
<b><i>Fair value:</i></b>		
Level 1	-	-
Level 2	10,488,803	29,580,376
Level 3	-	-
<b>Total</b>	<b>\$ 10,488,803</b>	<b>29,580,376</b>

\* Other payables that are not financial liabilities are not included.

\*\* The company has not disclosed the fair value of financial instrument because their carrying amount are reasonable approximation of fair value

**B. Financial Risk Management**

The Company has exposure to the following risk arising from financial instruments:

- Credit risk
- Liquidity risk
- Market risk

*Risk management framework*

The Group Finance Division of the parent company is responsible for the establishment and supervision of the Company's risk management policies. The Group Finance Division of the parent company has delegated to Management the development and supervision of the Company's risk management policies, additionally, Management is required to inform, on a regular basis, about its performance to the The Group Finance Division of the parent company.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company's Management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

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Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivable from customers.

The carrying amounts of financial assets and contract assets represent the maximum credit exposure.

During the years ended March 31, 2021 and 2020, no impairment losses over financial assets were recognized, the increase (decrease) in the allowance for accounts is as shown below:

	<b>2021</b>	<b>2020</b>
Increase (decrease) in the in the allowance for impairment	\$ 459,961	(260,477)

Trade receivable and contract assets

The Company's exposure to credit risk is not significant since there is no substantial percentage attributable to sales with a single customer, but rather, the Company markets their products and services to a large number of customers.

A credit policy has been implemented for each customer establishing purchase limits, which represent the maximum open amount that does not require the approval of the Board.

Customers who do not satisfy the credit policies of the Company, can only carry out operations with the Company through prepayment.

If required, the Company records any necessary allowance for impairment losses, which represents its best estimation at the reporting date. The main factors considered in recording such allowance are a component of specific losses due to significant exposure at individual level of customers.

More than 95% of the Company's customers have been transacting with the Company for over 3 years, and none of these customers' balances have been written off or are credit-impaired at the reporting date.

In monitoring customer credit risk, customers are grouped according to their credit characteristics, including whether they are an individual or a legal entity, whether they are a wholesale, retail or end-user customer, their geographic location, industry, trading history with the Company and existence of previous financial difficulties.

In note 6 is disclosed the allowance for losses due to the exposure of credit risk regarding accounts receivables.

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At March 31, 2021 and 2020, the exposure to credit risk for account receivable and contract assets by type of counterparty was as follows:

	<b>2021</b>	<b>2020</b>
Distributors	\$ 727,438	267,477
<b>Total</b>	<b>\$ 727,438</b>	<b>267,477</b>

At March 31, 2021, the carrying amount of the Farmacos Nacionales (FANASA) most significant customer was \$ 11,739,723 in 2021 mexican pesos (\$15,183,562 in 2020).

*Expected credit loss assessment for individual customers at March 31, 2021 and March 31, 2020*

The Company uses an allowance matrix to measure the ECLs of account receivable from individual customers, which comprise a very large number of small balances.

Loss rates are calculated using a 'roll rate' method based on the probability of a receivable progressing through successive stages of delinquency to write-off. Roll rates are calculated separately for exposures in different segments based on the following common credit risk characteristics - geographic region, age of customer relationship and type of product purchased.

The following tables provides information about the exposure to credit risk and ECLs for account receivable and contract assets from individual customers as at March 31, 2021 and 2020:

**Credit risks:** Accounts receivable from clients disclosed in the preceding paragraphs include amounts that are past due at the end of the reporting period. The following sheet shows an overview of the age of accounts receivable balances:

<b>March 31, 2021</b>	<b>Weighted average loss rate</b>	<b>Gross carrying amount</b>	<b>Loss allowance</b>	<b>Credit Impaired</b>
Current (Not overdue)	0%	\$ 35,038,602	\$ -	No
Overdue between 1-30 days	0%	5,975,573	-	No
Overdue between 31-60 days	0%	340,900	-	No
Overdue between 61-90 days	0%	549,777	-	No
Overdue between 90 180 days	0%	223,900	-	No
Overdue more tan 180 days	100%	1,405,091	(727,438)	Yes
<b>Total</b>		<b>\$ 43,533,843</b>	<b>\$ (727,438)</b>	

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<b>March 31, 2020</b>	<b>Weighted average loss rate</b>	<b>Gross carrying amount</b>	<b>Loss allowance</b>	<b>Credit impaired</b>
Current (Not overdue)	0%	\$ 42,436,667	\$ -	No
Overdue between 1-30 days	0%	1,623,818	-	No
Overdue between 31-60 days	0%	93,019	-	No
Overdue between 61-90 days	0%	1,260,448	-	No
Overdue between 90 180 days	0%	296,565	-	No
Overdue more tan 180 days	100%	267,477	(267,477)	Yes
<b>Total</b>		<b>\$ 45,977,994</b>	<b>\$ (267,477)</b>	

Probability of default and severity of loss are based on actual credit loss experience of the past 4 years; which only represents 4% of the clients with whom the Company generates commercial relations.

The Company monitors changes in credit risk with a daily portfolio analysis which allows defining the clients that may represent a risk. Additionally, the vision and knowledge that the Company has about the portfolio has reflected during 2020-2021 an improvement in the recovery and recovery of the portfolio.

#### Cash and cash equivalents

The Company held cash and cash equivalents of \$ 43,103,269 and \$ 18,769,634 at March 31, 2021 and 2020, respectively. The cash and cash equivalents are held with bank and financial institution counterparties, which are rated between AAA and F1+, according to Fitch Ratings.

#### Guarantees

As of March 31, 2021 and 2020, the Company has issued security deposits for car rentals and building rentals for certain providers in connection with the provision of such services.

#### Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset.

The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

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The Company aims to maintain the level of its cash and cash equivalents and other highly marketable debt investments at an amount in excess of expected cash outflows on financial liabilities during a short term period. The Company also monitors the level of expected cash inflows on account and other receivable together with expected cash outflows on account and other payables. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

**Exposure to liquidity risk**

The following are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted, and exclude the impact of netting agreements:

March 31, 2021	Contractual cash flows						
	Carrying amount	Total	2 months or less	2-12 months	1-2 years	2-5 years	More than 5 years
<b>Non-derivative financial liabilities</b>							
Account payables	\$ 1,887,064	1,887,064	1,887,064	-	-	-	-
Lease liability	5,272,662	-	-	-	2,752,674	2,519,988	-

The inflows/(outflows) disclosed in the above table represent the contractual undiscounted cash flows relating to derivative financial liabilities held for risk management purposes and which are not usually closed out before contractual maturity.

Market risk

Market risk is the risk that changes in market prices - e.g. foreign exchange rates -will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

Currency risk

The Company is exposed to transactional foreign currency risk to the extent that there is a mismatch between the currencies in which purchases, are denominated and the respective functional currency of the Company. The functional currency of the Company is Mexican pesos.

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**Exposure to currency risk**

The summary quantitative data about the Company's exposure to currency risk as reported to the management of the Company is as follows:

	<b>March 31, 2021</b>	<b>March 31, 2020</b>
	<b>USD</b>	<b>USD</b>
Account Payables	\$ (17,400)	(5,400)
Account Payable IC	-	(988)
Others	-	-
<b>Exposure net in the statements of financial position</b>	<b>\$ (17,400)</b>	<b>(6,388)</b>

The following significant exchange rates have been applied:

	<b>Average exchange rate</b>		<b>Spot exchange rate at year end</b>	
	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>
USD	21.4060	19.6849	20.6047	24.2853

**Sensitivity analysis**

A reasonably possible strengthening (weakening) of the US dollar against Mexican peso at March 31, would have affected the measurement of financial instruments denominated in a foreign currency and affected equity and income by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecast sales and purchases.

	<b>Expenses</b>	
	<b>Strengthening</b>	<b>Weakening</b>
<b>March 31, 2021</b>		
MXN ( 10% movement) Vs. USD	40,790	(40,790)
<b>March 31, 2020</b>		
MXN ( 10% movement) Vs. USD	15,391	(15,391)

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The movement in the provision for impairment with respect to the value of debt securities at amortized cost during the year is shown below:

<b>Variations in the bad debt reserve, under FRS C-16</b>	<b>2021</b>	<b>2020</b>
Balance as of March 31	\$ 43,533,842	45,977,994
Charges to costs and expenses	(727,438)	(267,477)
<b>Carrying amount, net</b>	<b>\$ 42,806,404</b>	<b>45,710,516</b>

**(7) Accounts receivable-**

Accounts receivable consist of the following:

	<b>2021</b>	<b>2020</b>
Trade	\$ 43,533,843	45,977,994
Less allowance for discounts and returns	12,789,315	9,903,347
Less allowance for doubtful accounts	727,438	267,477
	<b>\$ 30,017,090</b>	<b>35,807,170</b>

**(8) Related-party transactions and balances-**

Transactions carried out with related parties during the years ended March 31, 2021 and 2020 were as shown below:

	<b>2021</b>	<b>2020</b>
Purchases from:		
Torrent Pharmaceuticals Limited	\$ 34,605,628	23,454,606
Revenue from services:		
Torrent Pharmaceuticals Limited	\$ 6,010,399	5,746,901
Commission expenses:		
Torrent Pharmaceuticals Limited	\$ 79,564	73,819
Others expenses (MPLS):		
Torrent Pharmaceuticals Limited	\$ -	466,193

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As of March 31, 2021 and 2020, receivable balance with the parent company for \$1,697,396 and \$1,462,596, respectively, corresponds to duty expenses related the purchase of inventories, which the Company paid on behalf of the parent company.

As of March 31, 2021 and 2020, payable balance by \$13,551,370 and \$13,164,792, corresponds mainly to the purchase of inventories.

**(9) Other receivables-**

Other receivables consist of the following:

	<b>2021</b>	<b>2020</b>
Recoverable value-added tax	\$ 10,140,782	11,736,799
Other recoverable taxes	843,803	49,547
	<b>\$ 10,984,585</b>	<b>11,786,346</b>

**(10) Inventories-**

Inventories are comprised as follows:

	<b>2021</b>	<b>2020</b>
Finished goods	\$ 22,740,018	19,500,256
Less allowance for obsolete and slow-moving items	9,611,138	12,042,990
	<b>\$ 13,128,881</b>	<b>7,457,266</b>

**(11) Prepayments-**

Prepayments are comprised as follows:

	<b>2021</b>	<b>2020</b>
Insurance	\$ 1,665,848	2,599,667
Services	1,533,764	3,485,866
	<b>\$ 3,199,612</b>	<b>6,085,533</b>

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**(12) Furniture, equipment and leasehold improvements-**

Furniture, equipment and leasehold improvements are comprised as below:

	March 31, 2021	March 31, 2020	April 1, 2019
<b>Investment:</b>			
Office furniture and fixtures	\$ 1,058,364	952,973	936,973
Computer equipment	1,598,560	1,327,675	1,179,167
Leasehold improvements	5,657,186	5,657,186	5,657,186
Software	1,304,890	1,304,890	1,304,890
	9,619,000	9,242,724	9,078,216
<b>Accumulated depreciation:</b>			
Office furniture and fixtures	428,838	326,754	232,257
Computer equipment	1,238,886	1,076,297	909,759
Leasehold improvements	2,550,191	1,984,473	1,418,754
Software	1,304,890	1,304,890	1,304,890
	5,522,805	4,692,414	3,865,660
	<b>\$ 4,096,194</b>	<b>4,550,310</b>	<b>5,212,556</b>

**(13) Accruals-**

Accruals include the following:

	Salaries and other personnel benefits	Fees	Other (1)	Total
Balances at March 31, 2020	\$ 4,374,606	644,716	3,743,895	8,763,217
Increases recorded in earnings	5,938,219	785,772	1,914,737	8,638,728
Payments	(4,374,606)	(644,716)	(3,743,895)	(8,763,217)
<b>Balances at March 31, 2021</b>	<b>\$ 5,938,219</b>	<b>785,772</b>	<b>1,914,737</b>	<b>8,638,728</b>

(1) It mainly corresponds to accruals for market research and Amex expenses.

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**(14) Assets under leases (Right-of-use assets) and leases liabilities -**

The Company leases Vehicles and factory facilities. The leases typically run for a period of 4 years, with an option to renew the lease after that date. Lease payments are renegotiated every four years to reflect market rentals. Some leases provide for additional rent payments that are based on changes in local price indices. For certain leases, the Company is restricted from entering into any sub-lease arrangements.

The vehicles and factory leases were entered into many years ago as combined leases of land and buildings. Previously, these leases were classified as operating leases.

Information about leases for which the Company is a lessee is presented below:

Assets under leases (Right-of-use assets)

Right-of-use assets related to lease properties that do not meet the definition of investment property comprise the following:

		<b>Buildings</b>	<b>Vehicles</b>	<b>Total</b>
Balance at April 1, 2020	\$	3,208,996	6,835,037	10,044,033
Depreciation charge for the year		(2,962,150)	(2,460,037)	(5,422,187)
Additions to right-of-use assets		-	253,851	253,851
<b>Balance at March 31, 2021</b>	<b>\$</b>	<b>246,846</b>	<b>4,628,851</b>	<b>4,875,697</b>

*Amount recognized in profit or loss*

		<b>2021</b>
Interest on lease liabilities	\$	719,351

Total cash outflows for leases during 2021 were \$ 6,100,229.

*Lease liabilities*

The terms and conditions of leases as of March 31, 2021 are as follows:

	<b>Currency</b>	<b>Nominal interest rate</b>	<b>Year of maturity</b>	<b>Nominal value</b>	<b>Present value</b>
Vehicles	Pesos	5 – 9%	2021-24	5,119,853	4,986,033
Building	Pesos	9%	2022	287,618	286,628

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**(15) Employee benefits-**

**(a) Short term direct benefits-**

As of March 31, 2021 and 2020, there are direct benefits for cumulative compensated absences to vacations and other compensation amounting to \$5,938,219 and \$4,374,606, respectively.

**(b) Post-Employment benefits-**

The Company has a defined benefit plan for pension, seniority premium and legal compensations covering substantially all of its employees. Benefits are based on years of service and the employee's compensation.

**Cash flow-**

The benefits paid were as follows:

	<b>Benefits paid</b>	
	<b>2021</b>	<b>2020</b>
Seniority premium	\$ 119,298	5,347
Legal compensation	1,082,657	83,832
	<b>\$ 1,201,955</b>	<b>89,179</b>

The components of defined benefit cost for the years ended March 31, 2021 and 2020 are as shown below:

	<b>Seniority premium</b>		<b>Legal Compensation</b>		<b>Total</b>	
	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>
Current Service Cost (CLSA)	\$ 127,811	71,082	1,340,430	1,039,239	1,468,241	1,110,321
Prior Service Labor Cost provided in the year						
Net interest on DBNL	39,090	22,657	345,069	309,458	384,159	332,115
Remeasurements of DBNL recognized in income of the period	20,018	156	(70,265)	27,131	(50,247)	27,287
<b>Net cost for the period</b>	<b>\$ 186,919</b>	<b>93,895</b>	<b>1,615,234</b>	<b>1,375,828</b>	<b>1,802,153</b>	<b>1,469,723</b>

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	Seniority premium		Legal Compensation		Total	
	2021	2020	2021	2020	2021	2020
Net cost for the period	\$ 186,919	93,895	1,615,234	1,375,828	1,802,153	1,469,723
OCI beginning balance	\$ 160,743	1,230	(86,435)	215,774	74,308	217,004
OCI (Gain)/Loss amortization	(20,018)	(156)	70,265	(27,131)	50,247	(27,287)
(Gain)/Loss during the period	135,636	159,669	2,593,890	(275,078)	2,729,526	(115,409)
<b>Ending balance of remeasurements in OCI</b>	<b>\$ 276,361</b>	<b>160,743</b>	<b>2,577,720</b>	<b>(86,435)</b>	<b>2,854,081</b>	<b>74,308</b>
Beginning balance of DBNL	\$ 160,743	1,230	(86,435)	215,774	74,308	217,004
Remeasurements generated	135,636	159,669	2,593,890	(275,078)	2,729,526	(115,409)
Remeasurements of the DBNL recognized in results of the period	(20,018)	(156)	70,265	(27,131)	50,247	(27,287)
<b>Ending balance of DBNL</b>	<b>\$ 276,361</b>	<b>160,743</b>	<b>2,577,720</b>	<b>(86,435)</b>	<b>2,854,081</b>	<b>74,308</b>
Net increase (decrease) in remeasurements of the DBNL	\$ 115,618	159,513	2,644,155	(302,209)	2,779,773	(142,696)
Defined benefit cost	\$ 302,537	253,408	4,259,389	1,073,619	4,581,926	1,327,027
Beginning balance of DBNL	\$ 493,827	245,766	4,465,047	3,475,260	4,958,874	3,721,026
Defined Benefit Cost	302,537	253,408	4,279,389	1,073,619	4,581,926	1,327,027
Payments charged to DBNL	(119,298)	(5,347)	(1,082,657)	(83,832)	(1,201,955)	(89,179)
<b>Ending balance of DBNL</b>	<b>\$ 677,066</b>	<b>493,827</b>	<b>7,661,779</b>	<b>4,465,047</b>	<b>8,338,845</b>	<b>4,958,874</b>

**(c) Nominal rates used in actuarial calculations are as follows--**

	2021	2020
Discount rate (net of inflation)	8.00%	8.50%
Rate of compensation increase	4.50%	4.50%
Average remaining employee labor life	10 years	10 years

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**(d) Sensitivity analysis for each significant actuarial assumption**

The significant actuarial assumptions for the determination of the defined benefit obligations are discount rate and expected salary increase. The sensitivity analysis below have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

	2021	2020
Impact of increase in discount rate by 1 %	(393,113)	(222,055)
Impact of decrease in discount rate by 1 %	437,663	246,790
Impact of increase in salary escalation rate by 1 %	394,697	225,571
Impact of decrease in salary escalation rate by 1 %	(362,266)	(206,141)
Impact of increase in employee turnover rate by 1 %	33,831	28,087
Impact of decrease in employee turnover rate by 1 %	(34,475)	(29,021)

The sensitivity analysis presented above may not be representative of the actual change in the defined benefit obligations as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumption may be correlated.

Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligations has been calculated using the Projected Unit Credit Method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation liability recognized in the Balance Sheet.

**(16) Tax on earnings (Income Tax (IT) and employee statutory profit sharing (ESPS)-**

IT Law effective as of January 1, 2014 imposes an IT rate of 30% for 2014 and thereafter.

**a) Tax on earnings**

Income tax expense attributable to income, differed from the amounts computed by applying the Mexican statutory rates of 30% IT to income, as a result of the items shown below:

	2021	2020
Computed "expected" tax expense	\$ 8,135,560	2,078,060
(Reduction) increase resulting from:		
Effects of inflation, net	(963,201)	(820,120)
Non-deductible expenses	64,060	2,854,220
Change in the valuation allowance for deferred tax assets	(7,416,394)	(2,035,467)
IT in OCI	(833,932)	42,809
Excess in deferred tax asset	(1,788,135)	-
<b>Income Tax (benefit) expense</b>	<b>\$ (2,802,042)</b>	<b>2,119,502</b>

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The tax effects of temporary differences that give rise to significant portions of the deferred income tax assets and liabilities, at March 31, 2021 and 2020, are presented below:

	2021	2020
Deferred tax assets:		
Allowance for doubtful receivables	\$ 218,231	80,243
Allowance for obsolete and slow moving	2,883,341	3,612,897
Allowance for discounts and returns	3,836,794	2,971,004
Accruals	2,249,636	2,628,965
Furniture, equipment and leasehold Improvements	462,259	392,974
Employee benefits	1,325,876	788,461
ESPS	815,241	555,645
Total gross deferred tax assets	11,791,379	11,030,189
Less valuation allowance	1,788,135	9,204,529
Net deferred tax assets	10,003,244	1,825,660
Deferred tax liabilities:		
Prepayments	499,754	1,825,660
Other	-	-
Total gross deferred tax liabilities	499,754	1,825,660
Deferred tax (asset)	\$ (9,503,490)	-
Excess in deferred tax asset	(1,788,135)	-
<b>Net deferred tax (asset) in statements of financial position</b>	<b>\$ (11,291,625)</b>	<b>-</b>

The valuation allowance for deferred tax assets as of April 1, 2021 and 2020 amounted to \$9,204,529 and \$11,239,998 respectively. The net change in the total valuation allowance for the years ended March 31, 2021 and 2020 was a decrease of \$7,416,394 and an decrease of \$2,035,467 respectively. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment.

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**b) Deferred ESPS**

The ESPS effects of temporary differences that give rise to significant portions of the deferred ESPS assets and liabilities, at March 31, 2021 and 2020, are presented below:

	2021	2020
Deferred tax assets:		
Allowance for doubtful receivables	\$ 72,744	26,748
Allowance for obsolete and slow moving	961,114	1,204,299
Allowance for discounts and returns	1,278,931	990,335
Accruals	863,873	876,322
Furniture, equipment and leasehold improvements	154,086	130,991
Employee benefits	833,885	495,887
Total gross deferred tax assets	4,164,633	3,724,582
Less valuation allowance	3,998,048	3,116,028
Net deferred tax assets	166,585	608,554
Deferred tax liabilities:		
Prepayments	166,585	608,554
Other	-	-
Total gross deferred tax liabilities	166,585	608,554
<b>Net deferred tax asset</b>	<b>\$ -</b>	<b>-</b>

**(17) Stockholders' equity-**

**(a) Structure of capital stock-**

At March 31, 2021, the stockholders' equity is represented as shown in the next page.

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	<b>Number of social shares</b>	<b>Amount</b>
Fixed portion	50	\$ 50,000
Unlimited variable portion	74,691	74,691,000
	<b>74,741</b>	<b>\$ 74,741,000</b>

Shares are comprised of common or ordinary shares, with a par value of \$1,000.

**(b) Restrictions on stockholders' equity-**

In accordance with the General Corporations Law, five percent of net income for the year must be appropriated to the statutory reserve, until it reaches one-fifth of capital stock. As of March 31, 2021, the statutory reserve has not been constituted.

Stockholder contributions restated as provided for by the tax law may be refunded to stockholders tax-free, to the extent that such contributions equal or exceed stockholders' equity.

Retained earnings on which no income taxes have been paid, are subject to income taxes in the event of distribution, at the rate of 30%, payable by the Company; consequently, the stockholders may only receive 70% of such amounts.

No dividends may be paid while the Company has a deficit.

**(18) Net revenue, cost of goods sold and general expenses-**

The main items comprising net revenue, cost of goods sold and general expenses at March 31, 2021 and 2020 are shown below:

Net revenue are as follows:

	<b>2021</b>	<b>2020</b>
Sales of products	\$ 192,985,458	178,193,649
Revenue from services	6,010,399	5,746,901
Returns on sale	(33,155,161)	(18,907,216)
Discounts on sale	(8,022,705)	(28,491,734)
	<b>\$ 157,817,991</b>	<b>136,541,600</b>

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The main items comprising cost of goods sold and general expenses at March 31, 2021 and 2020 are below:

**Cost of goods sold**

	<b>2021</b>	<b>2020</b>
Inventory consumption	\$ 29,414,584	28,141,717
Import costs	3,265,948	2,096,710
	<b>\$ 32,680,532</b>	<b>30,238,427</b>

**General expenses**

	<b>2021</b>	<b>2020</b>
Salaries and other benefits	\$ 66,420,504	53,761,001
Publicity	5,011,333	10,016,055
Market research	8,955,998	8,573,217
Variable Rent	-	536,370
Depreciation on lease	5,422,187	4,946,155
Interest expense on lease	719,351	989,233
Travel expenses	554,464	6,021,753
Professional and legal fees	1,672,183	1,613,304
Samples	1,882,783	3,623,415
Freight	1,108,521	1,355,327
Depreciation	830,391	826,754
Other	6,924,692	8,169,326
	<b>\$ 99,502,407</b>	<b>100,431,910</b>

**(19) Commitment and contingent liabilities-**

- (a)** The Company leases facilities for administrative offices and warehouses, as well as certain transportation equipment, under defined term lease agreements. Total rental expense, reported under administrative expenses, aggregated \$0.00 in 2021 and \$536,370 in 2020.
- (b)** There is a contingency liability arising from the labor obligations mentioned in note 3(j).
- (c)** The Company is involved in only one lawsuit and claims arising in the normal course of business. It is expected that the final outcome of these matters will not have significant adverse effects on the Company's financial position and income.
- (d)** In accordance with Mexican tax law, the tax authorities are empowered to examine transactions carried out during the five years prior to the most recent income tax return filed.

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- (e) In accordance with the IT Law, companies carrying out transactions with related parties are subject to certain requirements as to the determination of prices, which should be similar to those that would be used in arm's-length transactions. Should the tax authorities examine the transactions and reject the related-party prices, they could assess additional taxes plus the related inflation adjustment and interest, in addition to penalties of up to 100% of the omitted taxes.

**(20) Recently issued financial reporting standards-**

The Mexican Board of Financial Reporting Standards (Consejo Mexicano de Normas de Información Financiera, A. C. or CINIF) has issued the FRS listed are show in the next page.

**2020 FRS Revisions**

In December 2020, CINIF issued a document called "2021 FRS Revisions" containing precise modifications to some of the existing FRS. The improvements made to the FRS result in accounting changes in the annual financial statements, which are shown below:

**FRS B-3 "Statement of comprehensive income", FRS C-20 "Financial instruments to collect principal and interest"**- The improvement to these FRS specifies that the gains or losses due to the cancellation of liabilities and the effects of renegotiating financial instruments to collect principal and interest must be presented as part of the operating results. This improvement is effective for periods starting as of January 1, 2021, and early application for 2020 is allowed. The accounting changes that arise must be recognized in accordance with the provisions of FRS B-1 Accounting changes and error corrections.

**FRS D-5 "Leases"**-. The improvements to this FRS are: i) clarifications to the disclosures for short-term and low-value leases for which a right-of-use asset was not recognized, ii) clarifying that the lease liability in a sale-leaseback operation must include both the fixed payments such as estimated variable payments and specifications are made of the procedure to be followed in accounting recognition. This improvement is effective for periods starting as of January 1, 2021, and early application for 2020 is allowed. The accounting changes that arise must be recognized in accordance with the provisions of FRS B-1 Accounting changes and error corrections.

Management estimates that the adoption of these FRS improvements will not yield significant effects.

